

The power of results...



Logistics

Capital Equipment savings of £30,000,000

£30,000,000



Estates Rationalisation

Office space rationalisation
New ways of working



£130m savings

Transformation

Ploughing funds back into your operations

Procurement

Delivering 3rd party value improvement

Insight

Detailed analysis of what's going on in your business

Savings delivered (£)...



£7,300,000

savings achieved in Local Authority Social Care



10:1

ROI for staffing business

Savings achieved across a variety of categories.



56 days to 12 days

Total process overhaul

Reduced time to hire from 56 days (average) to 12 days (average) and reduced external processing cost by £300k



Procurement operations review 11 processes and ~£40m of spend

Redesigned 11 processes, improved customer satisfaction through reduction in process times from 3 days+ to 2 hours



24%

24% CAPEX savings for major Infrastructure provider



1/2

Travel - saved half of annual travel spend



£3,570,000

Office Services - achieved 44% reduction in annual spend



13%

Fleet - 13% savings worth £468,000



36%

Marketing - savings delivered £1.5 million



29%

Facilities Management - 29% saving achieved



6%

6% savings in Tail Spend for Business Process Outsourcer



38%

Telephony & Networks - 38% savings



£576m

Local Council - procurement savings, contract management, enhanced technology and processes



10%

10% across HR category



29%

Professional Services - 29% savings



6%

Utilities - 6% savings against £1,725,000 spend

We help people manage demand as well as maximise the value from spend...

Supply Side Saving Levers

- + Contractual Coverage
- + Supplier Rationalisation
- + Consolidate Spend across Regions
- + Benchmark of Prices
- + Duplicate Invoicing
- + Early Payment Discounts

Demand Side Saving Levers

- + Reduce Consumption
- + Requirement Standardisation
- + Reduce Inventory
- + Down Specify Requirements
- + Reduce In-House Usage Costs
- + Compliance Management

Unlocking savings, the easy way...



Are you looking in the right place for your savings?



Are you starting with the easiest and biggest savings?

Transformation Process Improvement...



Redesign business case approval processes

Throughput of approvals reduced from 12 months+ to 3 months



Back office processing efficiency

Reduced process time for a single end to end process from ~5hrs to ~30 mins ~£1.5m of increased margin.



Large FM operating contracts redesign

Reduction of £2.8m of process cost, and release of 50+ FTE across client and contractor.



Procurement operations review 11 processes and ~£40m of spend

Redesigned 11 processes, improved customer satisfaction through reduction in process times from 3 days+ to 2 hours



Call or email if you would like an initial Spend Analysis, Opportunity Assessment or Savings Profile Created - hello@retern.co.uk or +44 1344 874 707

the cheeky caveat - savings can be delivered when we work with leaders who aren't afraid to be challenged and are genuinely open and curious about driving results with the help of external experts.

Retearn.